



ANNUAL REPORT

FINANCIAL YEAR 2024-2025



2024 HIGHLIGHTS

255 homes installed with
Solar Panels

278 homes installed with
Cavity Wall Insulation

228 homes installed with
External Wall Insulation

185 homes installed with
Internal Wall Insulation

341 homes installed with
Loft Insulation

S U S T A I N I N G EXISTING RELATIONSHIPS

with other public sector clients
across the North West!



MOVED INTO A
SHARED OFFICE WITH
**M&Y MAINTENANCE
AND CONSTRUCTION**



A great new partnership with **greatplaces**
HOUSING GROUP

DELIVERING OUR **FIRST** CONTRACT IN THE **MANCHESTER REGION!**

Completed
a carbon
emission review
and reduction plan!



Implementing a new system to **deliver
a customer centric retrofit service** for
multiple public sector clients.

Instalr, our centralised CRM, allows us to manage
leads, customer data, surveys, installs, compliance
paperwork and submissions. Install teams upload
date and time-stamped photos, test certificates
and compliance documentation in real-time!



A HAPPY CUSTOMER SAID:

“The Ecogee works made a huge difference, socially, emotionally, mentally, physically, to my life. Huge doesn’t cover it. It’s completely changed my life. It’s made my home warm where it was cold before.”

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**SUCCESS ISN'T
ABOUT WHAT YOU
ACCOMPLISH IN LIFE,
IT'S ABOUT WHAT YOU
INSPIRE OTHERS TO DO**



MANAGING DIRECTORS UPDATE

This quote also resonates with Ecogee's philosophy over the past year. We have focused on enhancing diversity within Ecogee, developing capable managers internally, recruiting apprentices, and inspiring young people to pursue careers

in renewables and retrofit through various career carousels, events, and talks. We believe that the sector needs trained, capable, and motivated individuals to deliver the necessary retrofit and renewable energy improvements.

**Ecogee has had another
successful and eventful year...**

Securing numerous new contracts and partnerships, along with repeat projects from existing partners. This repeat business is a testament to our effectiveness.

We take pride in helping partners understand and secure the most suitable energy funding available, delivering home improvement measures that make customers' homes warmer and more affordable. This work is incredibly rewarding, and I am proud of our partners, clients, and customers who make it possible – thank you.

Ecogee has relocated to a new head office, sharing space with our sister company, M&Y. This collaboration allows both businesses to benefit from shared leadership, systems, procurement, knowledge, and experience. We look forward to joint projects in 2025 – stay tuned!

Ecogee has grown consistently over the past 12 years, with turnover expected to increase by over 20% this coming year. Managing this growth and diversification can be challenging, but understanding our purpose, motivating our team, and not fearing failure, are key to our success.

**I will approach 2025/2026 with the same
resolve, seeking hidden opportunities,
even on the toughest days.**

GILL KELLY

Managing Director



A man in a high-visibility yellow vest and black gloves is working on a black metal fence. The background is a blurred outdoor setting with trees and buildings. The entire image has a teal overlay.

IN THE 24-25 FINANCIAL YEAR, WE GENERATED

£2,113,982.22

IN SOCIAL VALUE

RETROFITTING HOMES, REGENERATING PLACES.

Our compliance teams have been VERY busy this financial year, working across a variety of government funding schemes with our clients to meet tight timescales and budget requirements. We're proud to deliver a complete turnkey retrofit service in house.



WE HAVE AN ENTIRE TEAM OF QUALIFIED AND EXPERIENCED PEOPLE...

All delivering excellent services and providing safe, warm homes that people are proud to live in!



"All together the works carried out where fantastic, Ecogee have done an amazing job. We were always kept up to date with what works were taking place and if we were happy."

- KATH, A HAPPY CUSTOMER

SHDF SCHEME PRIMA GROUP

We have been delivering a £4.7M whole house, fabric first range of insulation works in a combined SHDF (Wave 1 and 2) and planned works project to 155 homes for Prima across the North West.

The project aims were to improve the energy efficiency of the homes which currently have an energy performance (EPC) rated below SAP Band D, and the standard of kitchens and bathrooms.

We carried out a full turnkey service for this contract from Retrofit services, installation of all measures and Trustmark lodgement through our in-house compliance team.

“We’ve developed a great partnership with Ecogee to deliver SHDF Works. We’ve shared a collaborative approach and welcomed Ecogee’s involvement in customer engagement, assistance with open days and planning works around our customers. The Turnkey solution has been ideal for us.”

TERRY WOODS,
Asset Manager at Prima Group



WORKS INCLUDE:



External Wall Insulation



Internal Wall Insulation



Cavity Wall Insulation



Room in Roof Insulation



Loft top ups



Full ventilation works



Bathroom replacements



Kitchen replacements




Cavity Extraction to over 85% of the works




Structural works (including roofing works)

With works due for completion in May 2025, we are nearing the end of this contract and it has been a pleasure to work with Prima Group once again!


WORKS INCLUDE:




Solar PV




Loft top ups




Full ventilation works




Cavity wall insulation




Cavity extraction to over 85% of the works




External wall insulation to ginnels



Structural works (including roofing works)



Bathroom replacements



Kitchen replacements

SHDF SCHEME COBALT HOUSING

Over on our £5M Cobalt SHDF Wave 2 scheme, we have been delivering a whole house, fabric first range of insulation works in a combined SHDF (Wave 2) and planned works project to 287 homes in Liverpool. Works completed in March 2025 will leave a lasting legacy of nearly 300 warmer more energy efficient homes for years to come.

“Ecogee have made lots of fantastic social value contributions, one that stands out for me is that they have paid for a Fair Share membership for one of our youth and community groups, Croxteth Gems Community Association which has allowed them to feed lots of local families.”

MANILA SOOD,
Partnerships Manager at Cobalt Housing

- Our Social Value Co-ordinator, Sophie Duffy, has worked very closely with our site team and Cobalt Housing to deliver impactful social value outcomes across the local area including:
- Employing a Cobalt resident as an apprentice on the project.
 - Donation of £2500 to fund a weekly youth programme ran by Sports Alive on the Stonedale Estate in Croxteth.
 - Donation of £2000 for a new boiler at Croxteth Community Association Hall.
 - Painted communal fencing in the Scarisbrick estate in Norris Green.
 - Donated selection boxes to Norris Green Community Alliance in December 2024.
 - Delivered the contract with 100% local delivery team.





HUG Scheme, Sefton Council

HOW ECOGEE GAVE KATH'S HOME A HUG!

Ecogee collaborated with the Liverpool City Region Combined Authority (LCRCA) working on retrofitting homes across the Liverpool City Region.

Kath spoke all about the work and the positive impact it has on her home.

Kath received a retrofitted heating system, and told us how much of a positive impact it has had on her life:

"The team doing the works in my home were amazing, they were respectful and cleaned up after themselves. My house feels so much warmer, and I'm absolutely made up with my kitchen it's gorgeous. I would one million percent recommend Ecogee."

"We've had a really fantastic experience with Ecogee. The team know how to explain things to residents and take them on a journey and provide them that level of reassurance, as the combined authority has been absolutely fantastic."

- EMMA, LCRCA

NEW CONTRACTS SECURED.

Through the Greener Partnerships Framework, Ecogee have been awarded SHDF Wave 2 works with new client, Great Places Housing Group!

£1M CONTRACT!

Ecogee will deliver energy efficiency works to 90 properties across Manchester.

We have been on site since February with works due to complete September 2025.

This contract award has been a huge success for the Ecogee team as it is the first contract award with our new client, Great Places Housing Group.

Working with Great Places Housing Group marks a milestone in our plans to establish ourselves in the Manchester region.

We're supporting Great Places to meet their ambitious target to upgrade 3,030 homes below an EPC C rating by 2030!

Works we're delivering:

- Solar PV.
- Electric storage heaters.
- Loft insulation.
- New hot water cylinders.
- Full ventilation upgrades.



SAFETY FIRST



We have focused heavily on improving and streamlining our H&S processes this year, investing in our Safety, Health and Environment (SHE) System.

This system stores all key documentation with pre-set review dates/notifications and facilitates digital completion of all procedures such as site audits, near misses, accidents and risk assessment and method statement reviews.

Working with supply chain partners, we have revamped our procurement procedures to ensure H&S competence amongst our supply chain.

We have rolled out the changes to all our supply chain members to provide our customers and clients with a stronger and safer service.

Our H&S team have also gained another home-from-home as part of our office move. They have taken control over an additional unit at our head office in St Helens.



THE H&S HUB

Our H&S hub provides a dedicated space for training including toolbox talks, mental health interventions, inductions and face fittings.

A MASSIVE thank you to our H&S team for keeping all our customers, staff and supply chain safe for another year and continually working with all our teams to ensure we are providing a 'safety first' approach on site.

And it doesn't stop there!

We are currently working tirelessly in the background to achieve the ISO 9001 accreditation, aiming to achieve this by the end of 2025.

PEOPLE



PLACE



PLANET



PROGRIEMENT



DISCOVER
MORE IN OUR
ESG REPORT!

OUR PEOPLE MAKE ECOGEE A GREAT PLACE TO WORK

3 ★★ rating in the Best Companies Survey

COMPETITIVE AND FAIR PAY 


EXCELLENT Staff Benefits 

 ELECTRIC CAR SCHEME

SPOT AWARDS




LIVE & LEARN

 TOOLBOX TALKS

PARTNERSHIP WITH



 **90%** of supply chain is local to the North West!

3% of our workforce are apprentices!
> WITH MORE PLANS TO RECRUIT!

280 VOLUNTEERING HOURS

in local schools, investing our time in the next generation of workers and helping young people make informed career decisions.



£844,758 

in donations across the North West for local charities and community led organisations.

NEW OFFICE REVEALED!

Ecogee moved into a brand new shared office with M&Y in St Helens in 2025.

The office refurbishment at Bold Business Centre, transformed the dated areas into a calm and contemporary working space, incorporating features like wooden panelling, local mural artist works, a brand new kitchen, carpets, decoration and a focus on sustainability making use of wood and cork materials.

Phase 2 of the refurbishment will begin later this year with a focus on the externals of the office.

“I like the layout of the new office, it allows us to interact more as one team rather than split rooms as before. It feels a lot more inclusive!”

“The new office has a very fresh feel and makes for a positive working environment. The layout means that each department is working closer. The canteen, Break-out room and garden are perfect add-ons and the people within M&Y have been so welcoming.”

“I love our new office space as it’s a nice fresh space, it’s a professional, motivating office with lots of friendly faces.”





[ECOGEE.CO.UK](http://ecogee.co.uk)